

2018 SOUTHWEST FLORIDA COUNCIL POPCORN PRIZE PROGRAM

POPCORN SELLER COLLECTION PATCH



Center Patch

Sell at least one product

One of Each Patch

Sell one of each product offered by our Council

\$650 Seller's Club Patch

Sell at least \$650 in total popcorn sales

Online Patch

Sell at least one product online

Military Patch

Sell at least one Military Donation.

If you sell over \$250 in Military Donations sales you will also receive a custom SWFC Military Donation CSP!

Online sales count toward your Scout Rewards!

Guidelines: 1) Rewards earned are based on individual sales. NO COMBINING OF SALES WITH OTHER SCOUTS. 2) Each Scout may select one reward from the sales level reached plus a patch. 3) All rewards, \$600, \$1200, \$1500 and \$2500 Club are sent to your unit leader except theme park tickets. 4) Rewards are subject to demand and availability. If a reward is no longer available, the Southwest Florida Council reserves the right to substitute a reward or gift of equal or greater value. 5) Scouts need Whittling Chip/Totin' Chip and parental permission to choose a knife.

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Use the BSA Gift Card for any BSA merchandise in the official BSA catalog online or in the SWFL Scout Shop.



SELL TRAIL'S END

GET

COOL REWARDS!

Southwest Florida Council, BSA
www.swflcouncilbsa.org

SELL \$250

\$10 Gift Card OR
Folding Stove
Camillus 5" Knife
Fire Starter 2.0
6 pc. Meal Kit
(Choose One Prize)



SELL \$350

\$15 Gift Card OR
8 pc. Survival Pack/Drybag
Solar/Battery Pwr. Lantern
Wood Burning Stove
(Choose One Prize)



SELL \$450

\$20 Gift Card OR
40/60 Degree Sleeping Bag
BSA Day Pack
Camo Hammock w/ Straps
(Choose One Prize)



SELL

\$650 = \$30 Gift Card
\$850 = \$40 Gift Card or Tent
\$1,100 = \$50 Gift Card
\$1,300 = \$75 Gift Card
\$1,800 = \$110 Gift Card
\$2,300 = \$150 Gift Card



Available for all gift card levels



BONUS Sell \$600



(Your Choice of One Prize)
\$20 Gift Card
OR Deluxe BSA Pocket Knife

BONUS Sell \$1,200

Two Tickets To Universal Studios, Busch Gardens OR Legoland

Your Choice of One Prize - No combined sales

BONUS Sell \$1,500



(Your Choice of One Prize)
\$50 Gift Card
Get what you want, when you want it!

BONUS Sell \$2,500



6% of your total sales each year is invested in your own scholarship account.

SCOUT SALES TIPS

SCOUT "TIPS" TO SELL MORE POPCORN

1. Always be courteous, kind and respectful. **Smile!**
2. Familiarize yourself with all the popcorn products you can sell including the Military Donations.
3. **Always wear your full uniform when selling.**
This is what we call your Class A uniform.
4. **Always** say "Thank You" even if they do not buy.
5. Respect others space and property by using sidewalks not walking on yards. Stay where your parent or leader can always see you.

HERE IS WHAT YOU SAY TO CUSTOMERS

(Memorize this)

Hi my name is _____. I am a Scout with Pack/Troop _____.

I'm selling popcorn to earn funds to help my pack/troop for activities, supplies and to earn my own way in Scouts.

The popcorn is delicious and there are 15 different kinds!

Would you be interested in supporting my Scout pack/troop by buying popcorn?

IF THEY SAY "NO" SAY THIS

Well then; Would you like to make a contribution for us to send popcorn to our military men and women around the world?

They really look forward to this every year!

Any amount is welcome, but we do have a \$30 and \$50 donation level. *Parent note: Scout can add smaller military donations to add up to a \$30 or \$50 level.*

My Popcorn Goal is:

\$ _____



Prize(s) I would like to earn:

\$1,200 SELLER "TOP GUN" CLUB MEMBERS

SWFL Council "Top Gun" Day

Camp Miles is yours for the day!
Saturday, February 9th, 2019
10:00 a.m. - 3:00 p.m.

- ◆ Special fun-filled day for top salesmen and their families at Camp Miles
- ◆ Special prize drawings!
- ◆ Swimming, canoeing, archery, shooting, climbing, games plus special activities like a video game trailer, laser tag, wrecking ball pit, shark bouncer and much more!
- ◆ Ice cream buffet extravaganza!
- ◆ Great catered BBQ lunch, prizes and fun!

SWFL Council Top Salesman Prizes

- ◆ Top Seller in each District wins a **Nintendo Switch Console (32 GB)** or \$300 gift card of choice
- ◆ Top seller in Council wins \$500 gift card of choice
- ◆ 2nd top seller in Council wins \$300 gift card of choice
- ◆ 3rd top seller in Council wins \$200 gift card of choice
- ◆ Top Council online seller wins a \$200 gift card
- ◆ Top Council military seller wins a \$200 gift card
- ◆ Top 10 sellers in Council receive a **Top Seller Trophy**
- ◆ **SPECIAL DRAWING: Top sellers attending February 9th, 2019 celebration are eligible for Mountain Bike, Kayak, Paddle Board drawing. Equal chance for all top sellers!**
- ◆ **SPECIAL DRAWING: DJI Phantom 3 Quadcopter Drone with 2.7k HD camera. This drawing for all who sold \$1,750 or more!**



ALL \$1,200 SELLER "TOP GUN" CLUB MEMBERS
Receive 2 tickets* to Busch Gardens, Universal Studios or Legoland!

*Youth & chaperone ticket - valid 1/2/2019 - 3/31/2019 only.

\$1,200 Club order form available at www.swflcouncilbsa.org. Must be submitted with T.O. form copy by December 7th, 2018.

SOUTHWEST FLORIDA COUNCIL, BSA
WWW.SWFLCOUNCILBSA.ORG